

August 21, 2019



Hon. Carole James
Minister of Finance and Deputy Premier
PO Box 9048, Stn Prov Govt
Victoria, BC V8W 9E2

Dear Minister James,

I am writing on behalf of the BC Marine Terminal Operators Association (BCMTOA) to request a meeting to discuss the BC Ports Property Tax Act (PPTA).

Established in November 1963, the mandate of the BCMTOA is to improve the economic and environmental viability of BC's marine terminals, invest in and promote the value of the port industry to local communities, the province and the nation. The BCMTOA is the voice for direct employers and investors operating port terminals on the West Coast and we represent 17 member companies.

The BCMTOA plays a critical role in engaging with stakeholders to ensure that Canada's Western Trade Corridors deliver sustainable, competitive terminal capacity to meet Canada's growing international trade in exports and imports. Terminal Operators fully support good governance and need for policy review to meet needs of government and industry as time, technology, and operations evolve going forward. The PPTA is a critical component of investor confidence in BC marine terminal and trade corridor investment.

The BCMTOA seeks to partner with the Government of BC in a collaborative process that will result in the best overall provincial program with the least exposure to risk, job losses, supply chain interference, and export related customer and investor confidence. We have identified two proposals to review the PPTA in partnership with the Government of BC which we would like to discuss with you at your earliest convenience.

We would like to thank you in advance for considering our meeting request. I can be reached at beshleman@westeve.com to book a mutually convenient time. I look forward to discussing how we can strengthen the work we do together to support our port industries in British Columbia.

Sincerely,

A handwritten signature in black ink, appearing to read "Brad Eshleman", is written over a horizontal line.

Brad Eshleman
Chair, BC Marine Terminal Operators Association
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