



**BC Marine Terminal  
Operators Association**

October 1, 2018

Hon. Selina Robinson, MLA  
Minister of Municipal Affairs and Housing of British Columbia  
Legislative Assembly of British Columbia  
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Hon. Minister Robinson:

On behalf of the members of the BC Marine Terminal Operators Association, I would like to take this opportunity to thank you and your colleagues, for your continuing support of the marine terminal operations in BC, as evidenced by your commitment to review - - on a pilot project - - the more robust, predictable and independent valuation of terminal assets by application of the internationally applied Core Data Marshall and Swift cost manuals.

As you know, the BC Marine Terminal Operators Association asked the Province to consider this project, and Provincial approval was given. Although there has been some delay in implementation, it appears that the results of the project will demonstrate the efficacy of using Marshall & Swift cost manuals to derive port improvement costs, as well as provide clarity and predictability in the calculation of property taxes. By applying this initiative, the BCMTOA will continue to improve terminal operations and invest in new capacity, resulting in increased employment and economic activity.

Minister, thank you and the Government of BC for continuing the vision and support of this essential industry and its contribution to the joint Asia Pacific Gateway Initiative.

Regards,

R. Wilds  
Executive Director  
BC Marine Terminal Operators Assoc.

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